

REVENUE PROTECTION (RP) /

REVENUE PROTECTION WITH HARVEST PRICE EXCLUSION (RPHPE)

Revenue Protection (RP) and Revenue Protection with Harvest Price Exclusion (RPHPE) are multi-peril crop insurance products that are based on the Commodity Exchange Price Provisions (CEPP) prices and protects against production loss, price decline or increase, or a combination of both. To determine the loss guarantee, RP will use the greater of the Projected or Harvest Price. RPHPE insures in the same way as RP, but uses only the Projected Price to determine the loss guarantee.

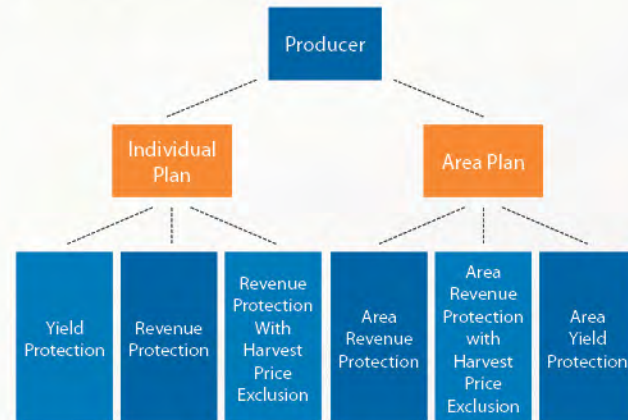
HOW DOES IT WORK?

- Establishes a minimum guarantee of revenue per acre
- May select coverage with or without Harvest Price Exclusion
- To determine the Revenue Guarantee, RP will use the greater of the Projected Price or Harvest Price. RPHPE will use only the Projected Price
- For both plans, the indemnity payment is determined using the Harvest Price
- If revenue to count is less than final Revenue Guarantee, an indemnity is paid

BENEFITS

- Protects against revenue loss caused by low yields and/or low prices, as well as higher fall prices
- Flexible and efficient management tool to crop producers
- Subsidized by the Federal Crop Insurance Corporation (FCIC)
- The Harvest Price increase is limited to 200% of the Projected Price
- There is no downward limit
- Coverage on basic, optional, enterprise, and whole-farm units where available
- Discounts for producers that insure multiple crops on whole-farm units
- Premium amount is determined using the Projected Price. The premium will not increase even if the Harvest Price is higher than the Projected Price

The chart below shows the types of area or individual plans a producer can elect from.



Why Farmers Mutual Hail?

Farmers Mutual Hail provides top-level farm insurance products backed by the service you deserve. Our knowledgeable, full-service agents will help you make informed decisions tailored to fit your farming operation needs. FMH maintains an exceptionally well-trained and knowledgeable adjusting staff to provide policyholders with the most accurate and responsive claims service in the industry. Trust in the company that has been protecting America's farmer since 1893. Trust in Farmers Mutual Hail.

[RP]

REVENUE PROTECTION

[RPHPE]

REVENUE PROTECTION WITH HARVEST PRICE EXCLUSION

CONTACT YOUR LOCAL FARMERS MUTUAL HAIL AGENT



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COVERAGE LEVEL

RP/RPHPE allows the producer to select a coverage level ranging from 50% up to 85% in 5% increments.

**Check your county actuarial for availability of coverage over 75% for basic and optional units.*

INSURANCE UNITS

Basic, optional, enterprise, and whole-farm units are insurable under RP/RPHPE.

**See unit structure definitions.*

PREMIUMS

Per-acre premiums will depend on the county of the insured crop, unit structure, the crop's APH yield, and price elections. Higher coverage levels and higher elected prices result in higher premiums.

ADDITIONAL COVERAGES

Late Planting Coverage: May provide additional time to plant crops when conditions prevent timely planting.

Prevented Planting: May allow for payments when insurable causes of loss prevent you from planting your crops.

Replant Provisions: May provide an additional payment for the extra expenses involved when it is practical to replant and the acreage qualifies.

UNIT STRUCTURE

Basic: All insurable acreage of the insured crop in the county in which you have a 100% crop share or owned by one person and operated by another person on a share basis.

Optional: A division of the basic unit structure if each optional unit is located in a separate section and there is a discernible break in the planting pattern and separate production records are proven.

Enterprise: Two or more sections with planted acres. See Basic Provisions for additional requirements.

Whole Farm: All insurable acreage of the insurable crops in the county. The insurable acreage must contain at least two or more crops.

ACTUAL PRODUCTION HISTORY

Actual Production History (APH) yield is the historical average amount of production per acre in the insured unit.

PROJECTED AND HARVEST PRICES

Corn (Projected): The average of December's futures contract prices during February.

**Except Arkansas which uses the average of 1/15 through 2/14.*

Soybeans (Projected): The average of November's futures contract prices during February.

**Except Arkansas which uses the average of 1/15 through 2/14.
Except Oklahoma which uses the average of January.

Corn (Harvest Price): The average of December's futures contract prices during October.

**Except Arkansas which uses 8/15 through 9/14.
*Except Michigan which uses the average of November.
Except Oklahoma which uses the average of September.

Soybeans (Harvest Price): The average of November's futures contract prices during October.

**Except Oklahoma which uses the average of January's futures contract during November.*

For other crops, see the Crop Provisions and the CEPP.

PRODUCTION TO COUNT

Production to Count equals harvested and appraised production from the insured acreage.

REVENUE TO COUNT

(Production to Count) x (Harvest Price)

If the Final Revenue Guarantee is greater than Revenue to Count, an indemnity is paid equal to the difference.

HARVEST PRICE EXCLUSION (HPE)

Insurance protection is based on the Projected Price only. The amount of protection is not increased if the Harvest Price is greater than the Projected Price. If the harvested production plus any appraised production multiplied by Harvest Price is less than the amount of insurance protection, the insured is paid an indemnity based on the difference.

RP SAMPLE CALCULATIONS

RP Example: Harvest Price Higher than Projected Price

Crop: Corn	Coverage Level: 85%
Unit: Optional	Projected Price: \$6.00
Acres: 100	*Harvest Price: \$6.50
APH: 170 bushel	Production to Count: 120 bushel
With RP, the Revenue Guarantee is determined by using the greater of the Projected Price or Harvest Price. In this example, the Harvest Price is higher and is used to calculate the Revenue Guarantee.	
170 bu. x 85% x \$6.50 = \$939.25 Revenue Guarantee	
120 bu. x \$6.50 = \$780.00 Revenue to Count	
\$939.25 - \$780.00 = \$159.25 Payment Per Acre	
\$159.25 x 100 Acres = \$15,925 Total Indemnity Payment	
An indemnity will be paid only if the Revenue to Count is lower than the Revenue Guarantee.	

**Harvest Price is limited to 200% of the Projected Price.
All calculations found in this brochure are for example purposes only.*

RP Example: Harvest Price Lower than Projected Price

Crop: Corn	Coverage Level: 85%
Unit: Optional	Projected Price: \$6.00
Acres: 100	*Harvest Price: \$5.00
APH: 170 bushel	Production to Count: 120 Bushel
170 x .85 x \$6.00 = \$867.00 Revenue Guarantee	
120 x \$5.00 = \$600.00 Revenue to Count	
\$867 - \$600 = \$267.00 Payment per Acre	
\$267 x 100 Acres = \$26,700 Total Indemnity Payment	
With RP, the Revenue Guarantee is determined by using the greater of the Projected Price or Harvest Price. In this example, the Harvest Price is lower and is used to calculate the Revenue to Count.	
Harvest price has no limit on the downward movement.	

RP WITH HPE OPTION SAMPLE CALCULATIONS

RPHPE Example: Harvest Price Higher than Projected Price

Crop: Corn	Coverage Level: 85%
Unit: Basic	Projected Price: \$6.00
Acres: 100	*Harvest Price: \$6.50
APH: 170 bushel	Production to Count: 120 bushel
With the Harvest Price Exclusion, the Revenue Guarantee is based solely from the Projected Price.	
170 bu. x 85% x \$6.00 = \$867.00 Revenue Guarantee	
120 bu. x \$6.50 = \$780.00 Revenue to Count	
\$867.00 - \$780.00 = \$87.00 Indemnity Payment Per Acre	
\$87.00 x 100 Acres = \$8,700 Total Indemnity Payment	

All calculations found in this brochure are for example purposes only.

RPHPE Example: Harvest Price Lower than Projected Price

Crop: Corn	Coverage Level: 85%
Unit: Optional	Projected Price: \$6.00
Acres: 100	*Harvest Price: \$5.00
APH: 170 bushel	Production to Count: 180 bushel
170 x .85 x \$6.00 = \$867.00 Revenue Guarantee	
180 x \$5.00 = \$800.00 Revenue to Count	
\$867 - \$800 = \$67.00 Indemnity Payment per Acre	
\$67.00 x 100 Acres = \$6,700 Total Indemnity Payment	